



SHADIN MAALI RETURNS TO AEC GLOBAL RECRUITING FIRM

Maali to Co-Lead Gaines International in Chicago

CHICAGO – Gaines International, a wholly-owned subsidiary of Allen Austin, a Top 40 global management consulting firm, is pleased to announce Shadin Maali has returned as principal for the firm's Chicago office. Maali will co-lead the regional office with Donna Gaines.

"I am pleased to welcome Shadin back to Gaines International in a new leadership capacity," said Donna Gaines, managing partner for Allen Austin and founder of Gaines International. "Her work ethic, intuitive sense for understanding the goals and passions of others, and ability to match organizations to the most advantageous candidates, will make her an asset to both our firm and clients as we execute searches globally."

In her new role as principal and co-leader with Gaines International, Maali will implement and execute a purpose driven approach to guide and empower employers and employees to make the best possible hiring decisions for long term career growth and personal fulfillment. She will co-lead the searches for the firm's AEC clients both domestically and internationally, as well as oversee business development and marketing for the firm's Chicago offices. Early in her career, Maali was the research manager for Gaines International, managing the firm's databases and generating analytical reports on industry trends. She then took time to raise her children and manage her family's dental specialty practice. As manager for the dental practice she was responsible for staff recruitment, supervision and retention. She also implemented a marketing strategy, which yielded consistent double-digit annual growth.

Maali is also an active community volunteer, placing a strong value on helping those in need. She has spent many volunteer hours fundraising and working with charitable organizations to provide education, healthcare and housing for indignant populations.

"Shadin's experience in the education, healthcare and not-for-profit market sectors have given her invaluable knowledge and insights into unique and distinct work environments and the cultural diversity that exist across all organizations," said Rob Andrews, chairman and CEO of Allen Austin. "She values building relationships and connecting people to help fulfill mutually beneficial needs, which synergistically aligns with the personal, relationship-driven mission and values at Allen Austin and Gaines International."





Maali is a graduate of the University of Illinois at Chicago with a Bachelor's degree in Psychology. She is an active volunteer with the Children's Relief Fund and the Family Social Services Agency. She currently resides in Orland Park, Illinois with her husband and two children.

"It is with great pleasure that I return to Gaines International and work alongside my lifelong mentor, Donna Gaines," said Maali. "I am drawn to changing lives for the better, to building healthy and lifelong working relationships that foster a creative and productive work environment, and the retained search industry affords just such an opportunity."

About Gaines International

Gaines International, a wholly-owned subsidiary of Allen Austin, is a globally positioned executive search and recruiting firm serving the architecture, interior design, engineering, construction and real estate development industries. With nearly four decades of experience in specialized professional executive search and recruiting, the firm serves as both a partner and trusted advisor to North American and international clientele. The mission of the team of expert consultants and researchers is to connect organizations with individuals who possess the leadership qualities, expertise and talent to enhance organizational culture and the bottom line. For more information visit www.gainesintl.com.

About Allen Austin

A global management consulting firm specializing in retained search and leadership advisory. In an industry that hasn't innovated in over 100 years, Allen Austin delivers solutions based on its own study and architecture around (TPL) Total Performance Leadership: The Nine Disciplines that enable organizations to reach their highest potential, engage their workforces and deliver unprecedented shareholder returns. The Allen Austin FORESIGHTTM search process, which is TPL Discipline #3, delivers exceptionally well-aligned A Players that stick, perform, and deliver exceptional results. For more information, please see www.allenaustin.com.

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